



**STATE OF SOUTH DAKOTA  
REVISED 2019**

Description	Item Number	Ext. Sale Price
APX4000 Model 2	PACKAGE	
APX 4000 VHF MHZ MODEL 2 PORTABLE	H51KDF9PW6AN	\$1,353.98
ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	QA02812AA	\$1,177.50
ADD: 3Y ESSENTIAL SERVICE	H885BK	\$90.00
APX4000 Model 3	PACKAGE	
APX 4000 VHF MHZ MODEL 3 PORTABLE	H51KDH9PW7AN	\$1,657.66
ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	QA02812AA	\$1,177.50
ADD: 3Y ESSENTIAL SERVICE	H885BK	\$90.00
Options for APX4000		
Multiple Unit Charger	WPLN4212A	\$371.25
Multiple Unit Charger with display	WPLN4219A	\$536.25
Vehicular/Travel Charger	NNTN8525A	\$71.25
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA	PMPN4174A	\$57.00
MICROPHONE,IMPRES RSM, IP57	PMMN4065A	\$80.03
ALT: IMPRES LI-ION 2800MAH (PMNN4448)	QA02750AB	\$75.00
BATTERY PACK,BATT IMPRES LIION IP67 2800T	PMNN4448AR	\$109.50
ENH: MULTIKEY	H869CE	\$247.50
ENH: AES ENCRYPTION	Q629AM	\$356.25
5 year total warranty	Q887	\$162.00
Additional parts 25% discount		
APX4500 Dash Mount	PACKAGE	
APX4500 VHF	M22KSS9PW1AN	\$1,040.77

ADD: P25 9600 TRUNKING W/ INTEROPERABILITY	QA02812AE	\$1,177.50
ADD: APX O2 CH (GREY)	GA00804AA	\$369.00
ADD: APX CONTROL HEAD SOFTWARE	G444AH	\$0.00
ADD: DASH MOUNT O2 CH WWM	G66AW	\$93.75
ENH: 3 YEAR ESSENTIAL SVC	G24AX	\$131.00
APX4500 Remote Mount	PACKAGE	
APX4500 VHF	M22KSS9PW1AN	\$1,037.33
ADD: P25 9600 TRUNKING W/ INTEROPERABILITY	QA02812AE	\$1,177.50
ADD: APX O2 CH (GREY)	GA00804AA	\$369.00
ADD: APX CONTROL HEAD SOFTWARE	G444AH	\$0.00
ADD: REMOTE MOUNT MID POWER	G67CF	\$222.75
ENH: 3 YEAR ESSENTIAL SVC	G24AX	\$131.00
Options for APX4500		
ADD: 3BD ANT 136-174MHZ	G301AD	\$28.88
ADD: AES ENCRYPTION	G843AH	\$356.25
ADD: MULTIKEY	W969BM	\$247.50
Keypad Microphone	W20	\$126.75
USB Programming Cable	HKN6184C	\$52.00
ADD: AUXILIARY SPKR 7.5 WATT APX	B18CR	\$45.00
ADD: STD PALM MICROPHONE APX	W22BA	\$54.00
5 year Essential Service	GA00318	\$246.00
Additional parts 25% discount		
APX6500 Dash Mount 05 Head	PACKAGE	
APX6500 VHF MID POWER	M25KSS9PW1AN	\$1,590.29
ADD: ASTRO DIGITAL CAI OPERATION	G806BE	\$386.25
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00
ADD: APX CONTROL HEAD SOFTWARE	G444AE	\$0.00
ADD: DASH MOUNT 05	G66AM	\$93.75
ENH: SMARTZONE OPERATION APX6500	G51AU	\$900.00
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
APX6500 Remote Mount 05 Head	PACKAGE	
APX6500 VHF MID POWER	M25KSS9PW1AN	\$1,586.85
ADD: ASTRO DIGITAL CAI OPERATION	G806BE	\$386.25
ENH: SMARTZONE OPERATION APX6500	G51AU	\$900.00
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00
ADD: APX CONTROL HEAD SOFTWARE	G444AE	\$0.00
ADD: REMOTE MOUNT O5 MID POWER	G67CW	\$222.75
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
APX6500 Remote Mount 03 Head	PACKAGE	
APX6500 VHF MID POWER	M25KSS9PW1AN	\$1,578.01

ADD: ASTRO DIGITAL CAI OPERATION	G806BE	\$386.25
ENH: SMARTZONE OPERATION APX6500	G51AU	\$900.00
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00
ADD: APX CONTROL HEAD SOFTWARE	G444AE	\$0.00
ADD: REMOTE MOUNT O5 MID POWER	G67CW	\$222.75
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
Options for APX6500		
ADD: AES ENCRYPTION	G843AH	\$356.25
ADD: MULTIKEY OPERATION	W969BG	\$247.50
ADD:3BD ANT 136-174MHZ	G301AC	\$43.88
ADD: AUXILIARY SPKR 7.5 WATT APX	B18CR	\$45.00
ADD: STD PALM MICROPHONE APX	W22BA	\$54.00
ADD: AES/DES-XL/DES-OFB ENCRYP APX	G851AG	\$599.25
Additional parts 25% discount		
APX6000 Model 1.5		
APX6000 VHF MHZ MODEL 1.5 PORTABLE	H98KGD9PW5BN	\$1,686.10
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX6000 Model 2.5		
APX6000 VHF MHZ MODEL 2.5 PORTABLE	H98KGF9PW6BN	\$1,913.86
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX6000 Model 3.5		
APX6000 VHF MHZ MODEL 3.5 PORTABLE	H98KGF9PW7BN	\$2,217.54
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
Options APX6000		
ENH: AES ENCRYPTION	Q629AK	\$356.25
ENH: MULTIKEY	H869BZ	\$247.50
ADD: Wifi Capability	QA09001	\$225.00
APX Travel Charger	RLN6434	\$83.25
ADD: AES/DES-XL/DES-OFB ENCRYPTION	Q15AK	\$599.25
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	NNTN8860A	\$123.75
MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	PMMN4069A	\$90.75

CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	NNTN8844A	\$937.50
ADD: 5Y ESSENTIAL SERVICE	Q887AU	\$206.00
Additional parts 25% discount		
APX6000XE Model 1.5	PACKAGE	
APX6000 VHF MHZ MODEL 1.5 PORTABLE	H98KGD9PW5BN	\$1,670.10
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ENH: APX6000XE RUGGED RADIO	QA02006AA	\$600.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX6000XE Model 2.5	PACKAGE	
APX6000 VHF MHZ MODEL 2.5 PORTABLE	H98KGF9PW6BN	\$1,897.86
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ENH: APX6000XE RUGGED RADIO	QA02006AA	\$600.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX6000XE Model 3.5	PACKAGE	
APX6000 VHF MHZ MODEL 3.5 PORTABLE	H98KGF9PW7BN	\$2,201.54
ADD: P25 9600 BAUD TRUNKING	Q361AR	\$225.00
ENH: APX6000XE RUGGED RADIO	QA02006AA	\$600.00
ADD: SMARTZONE OPERATION	H38BT	\$900.00
ADD: ASTRO DIGITAL CAI OPERATION	Q806BM	\$386.25
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
Options APX6000EX		
ENH: AES ENCRYPTION	Q629AK	\$356.25
ENH: MULTIKEY	H869BZ	\$247.50
ADD: Wifi Capability	QA09001	\$225.00
APX Travel Charger	RLN6434	\$83.25
ADD: AES/DES-XL/DES-OFB ENCRYPTION	Q15AK	\$599.25
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	NNTN8860A	\$123.75
MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	PMMN4069A	\$90.75
CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	NNTN8844A	\$937.50
ALT: IMPACT GREEN HOUSING	QA01427AB	\$18.75
APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN, WITH CHANNEL KNOB	PMMN4106C	\$462.00
ADD: 5Y ESSENTIAL SERVICE	Q887AU	\$206.00
Additional parts 25% discount		
APX8000 All Band Model 1.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 1.5	H91TGD9PW5AN	\$4,053.69

ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00
DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX8000 All Band Model 2.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 2.5	H91TGD9PW6AN	\$4,199.69
ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00
DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
APX8000 All Band Model 3.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 3.5	H91TGD9PW7AN	\$4,375.15
ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
ENH: APX8000XE RUGGED RADIO	QA02006AC	\$600.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00
DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
Options APX8000 All Band		
ENH: AES ENCRYPTION	Q629AH	\$356.25
ENH: MULTIKEY	H869BW	\$247.50
ADD: Wifi Capability	QA09001	\$225.00
APX Travel Charger	RLN6434	\$83.25
ADD: AES/DES-XL/DES-OFB ENCRYPTION	Q15AK	\$599.25
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	NNTN8860A	\$123.75
MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	PMMN4069A	\$90.75
CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	NNTN8844A	\$937.50
ADD: 5Y ESSENTIAL SERVICE	Q887AU	\$206.00
Additional parts 25% discount		
APX8000XE All Band Model 1.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 1.5	H91TGD9PW5AN	\$4,037.69
ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
ENH: APX8000XE RUGGED RADIO	QA02006AC	\$600.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00

DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
APX8000XE All Band Model 2.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 2.5	H91TGD9PW6AN	\$4,183.69
ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
ENH: APX8000XE RUGGED RADIO	QA02006AC	\$600.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00
DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
APX8000XE All Band Model 3.5	PACKAGE	
APX 8000 ALL BAND PORTABLE MODEL 3.5	H91TGD9PW7AN	\$4,375.15
ADD: ASTRO DIGITAL CAI OPERATION	Q806CB	\$386.25
ADD: P25 9600 BAUD TRUNKING	Q361AN	\$225.00
ENH: APX8000XE RUGGED RADIO	QA02006AC	\$600.00
ADD: 3Y ESSENTIAL SERVICE	Q58AL	\$110.00
DEL: DELETE 7/800 MHZ BAND	QA05507AA	-\$600.00
DEL: DELETE UHF BAND	QA05509AA	-\$600.00
ADD: SMARTZONE OPERATION	H38BS	\$1,125.00
Options APX8000XE All Band		
ENH: AES ENCRYPTION	Q629AH	\$356.25
ENH: MULTIKEY	H869BW	\$247.50
ADD: Wifi Capability	QA09001	\$225.00
APX Travel Charger	RLN6434	\$83.25
ADD: AES/DES-XL/DES-OFB ENCRYPTION	Q15AK	\$599.25
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	NNTN8860A	\$123.75
MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	PMMN4069A	\$90.75
CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	NNTN8844A	\$937.50
ALT: IMPACT GREEN HOUSING	QA01427AB	\$18.75
APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN, WITH CHANNEL KNOB	PMMN4106C	\$462.00
ADD: 5Y ESSENTIAL SERVICE	Q887AU	\$206.00
Additional parts 25% discount		
APX8500 Mid Power Dash Mount O5 Head	APX™ 8500	
APX8500 ALL BAND MP MOBILE	M37TSS9PW1AN	\$3,577.50
ADD: DASH MOUNT O5	G66BC	\$93.75
ENH:SMARTZONE	G51AT	\$1,125.00
DEL: DELETE 7/800MHZ BAND	GA05507AA	-\$600.00
DEL: DELETE UHF BAND	GA05509AA	-\$600.00
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00

ADD: APX CONTROL HEAD SOFTWARE	G444AH	\$0.00
ENH: ASTRO DIGITAL CAI OP APX	G806BL	\$386.25
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
APX8500 Mid Power Remote Mount 05 Head	APX™ 8500	
APX8500 ALL BAND MP MOBILE	M37TSS9PW1AN	\$3,577.50
ADD: REMOTE MOUNT 05 MP	G67DF	\$222.75
ENH:SMARTZONE	G51AT	\$1,125.00
DEL: DELETE 7/800MHZ BAND	GA05507AA	-\$600.00
DEL: DELETE UHF BAND	GA05509AA	-\$600.00
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00
ADD: APX CONTROL HEAD SOFTWARE	G444AH	\$0.00
ENH: ASTRO DIGITAL CAI OP APX	G806BL	\$386.26
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
APX8500 High Power 05 Head	APX™ 8500	
APX8500 ALL BAND HP MOBILE	M37TXS9PW1AN	\$4,215.00
ENH:SMARTZONE	G51AT	\$1,125.00
DEL: DELETE 7/800MHZ BAND	GA05507AA	-\$600.00
DEL: DELETE UHF BAND	GA05509AA	-\$600.00
ADD: APX O5 CONTROL HEAD	G442AJ	\$324.00
ADD: APX CONTROL HEAD SOFTWARE	G444AH	\$0.00
ENH: ASTRO DIGITAL CAI OP APX	G806BL	\$386.25
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
ENH: 3 YEAR ESSENTIAL SVC	G78AT	\$168.00
APX8500 Options		
ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	GA01513AA	\$71.25
ADD: AES/DES-XL/DES-OFB ENCRYP APX	G851AG	\$599.25
ADD: MULTIKEY OPERATION	W969BG	\$247.50
ADD: AES ENCRYPTION	G843AH	\$356.25
ENH: 5 YEAR ESSENTIAL SVC	GA00318AF	\$319.00
ADD: STD PALM MICROPHONE APX	W22BA	\$54.00
ADD: AUXILIARY SPKR 7.5 WATT APX	B18CR	\$45.00
ADD: WI-FI CAPABILITY	GA09001AA	\$225.00
ADD: WIFI/GNSS STUBBY ANTENNA LMR240	GA00250AA	\$75.00
APX Control head options. (APX4500 supports 02 head only)		
O2 CH	H1900A	\$369.00

O3 CH	H1902A	\$709.50
O5 CH	H1904A	\$324.00
O7 CH	H1905A	\$474.00
<b>APX™ Consolette</b>		
CONSOLETTTE SB VHF MP	L30KSS9PW1BN	\$3,415.50
ADD: LIMITED FRONT PANEL W/CLOCK/VU	L998AA	\$360.00
ADD: ASTRO DIGITAL CAI OPERATION	G806BE	\$386.25
ADD: NO USER/INSTALL CD NEEDED APEX	GA00237AA	\$0.00
ADD: AC LINE CORD US	CA01598AB	\$0.00
ENH:SMARTZONE	G51AT	\$1,125.00
ADD: 3Y ESSENTIAL SERVICE	G78AR	\$168.00
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00
DESKTOP MIC (GCAI)	RMN5070A	\$129.00
CONSOLETTTE SB VHF MP	L30KSS9PW1BN	\$3,415.50
ADD: FULL FP W/05/KEYPAD/CLOCK/VU	L999AC	\$591.75
ADD: ASTRO DIGITAL CAI OPERATION	G806BE	\$386.25
ADD: NO USER/INSTALL CD NEEDED APEX	GA00237AA	\$0.00
ADD: AC LINE CORD US	CA01598AB	\$0.00
ENH:SMARTZONE	G51AT	\$1,125.00
ADD: 3Y ESSENTIAL SERVICE	G78AR	\$168.00
ADD: CONTROL STATION DESK GCAI MIC	W382AM	\$126.75
ENH: P25 TRUNKING SOFTWARE APX	G361AH	\$225.00

**MOTOROLA DISCOUNT MATRIX**

**RADIO MODEL SERIES**

APX Accessories	25.00%
Lex 11 Device and Accessories	15.00%
Wave Equipment	0.10%
Wave Servers	10.00%
VESTA Hardware and Licensing	15.00%
<b>INFRASTRUCTURE / FIXED EQUIPMENT / OTHER</b>	
GTR8000 BASE/REPEATER STATIONS	20.00%
INFRASTRUCTURE/FIXED EQUIPMENT/OTHER	20.00%
MCC7500/MECC7500E RADIO CONSOLE	15.00%
Avtec Dispatch Radio Console	10.00%
MPLS Parts/Accessories Juniper	10.00%
Fixed Microwave and Nokia MPLS Parts	10.00%